

Briefing Book for the Minister

**MEETING AT THE XL ELECTRONICS CONSORTIUM LTD.**

4825 Boulevard St-Laurent, Montréal  
16:30 to 18:05, Thursday, April 15, 2004

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Background

**XL ELECTRONICS' ANNUAL REPORT FOR 2003-04**

**ISSUE**

The above-noted report (attached) covers a fiscal year of February 1, 2003 to January 31, 2004. It highlights a number of achievements and initiatives that are relevant to the memorandum of understanding recently signed with XL Electronics.

**BACKGROUND**

Highlights of the report are as follows:

- Annual sales have increased by . . .
- New markets have been established in . . .
- A number of new products have been brought to market, most notably . . .
- Profits have increased by . . .

**CONCLUSION**

The annual report shows that . . .

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[insert the annual report here]