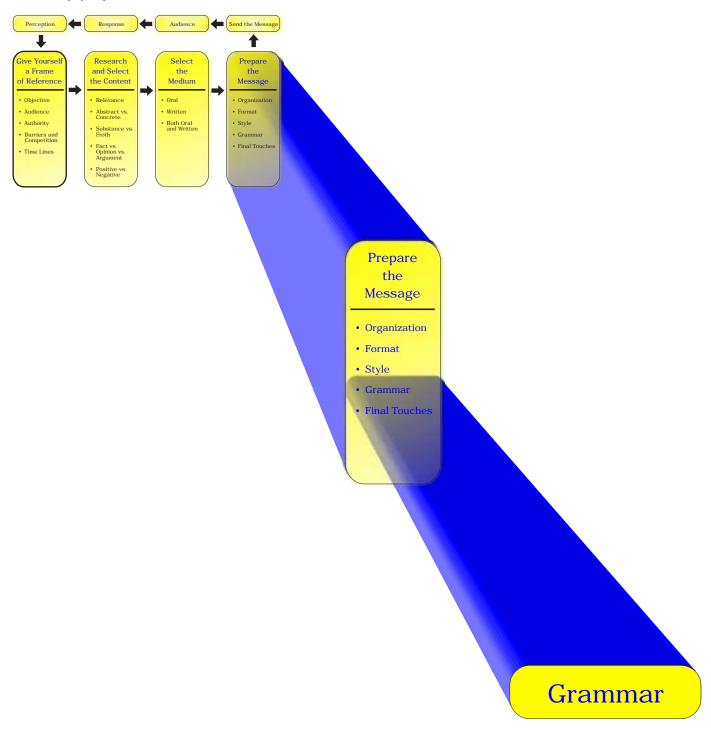
### Writing for Results

A Step-by-Step Model for Executive Documents



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# This is the sort of arrant nonsense up with which I will not put.

Winston Churchill, in reaction to an overly zealous editor's work on a sentence he had written. The editor had awkwardly rearranged the sentence so it would not end with a preposition.

## Introduction

The rules of proper English usage are the ultimate expression of democracy. The people vote for and against the rules every time they speak or write. And the rules change if enough people vote against one rule and in favour of another.

Despite that reality, my advice is to stick with widely accepted practices to the greatest extent possible. Executive documents are not the place to test the English language to its limits. The last thing you need is to have an audience that is distracted by thoughts that a given expression represents improper grammar.

That presents you with a challenge: Where do you go to find guidance on proper English usage? A great deal has been written on the subject, and much of it is very good. You could spend a lifetime sorting through it all.

In the pages that follow, I will address a handful of issues that I've found to be common challenges in English usage. But they are just a handful of the many thousands of rules and issues that could arise in your writing. Here are two excellent books that provide more detailed guidance:

- *The Gregg Reference Manual*. William A. Sabin, 1997, McGraw-Hill. This text provides extensive guidance in a user-friendly format.
- *The New Fowler's Modern English Usage*, R.W. Burchfield (ed.), Henry Watson Fowler, 1996, Oxford University Press. This is a classic. It has been in print, in various editions, since 1926. Its longevity is a strong testament to its quality.